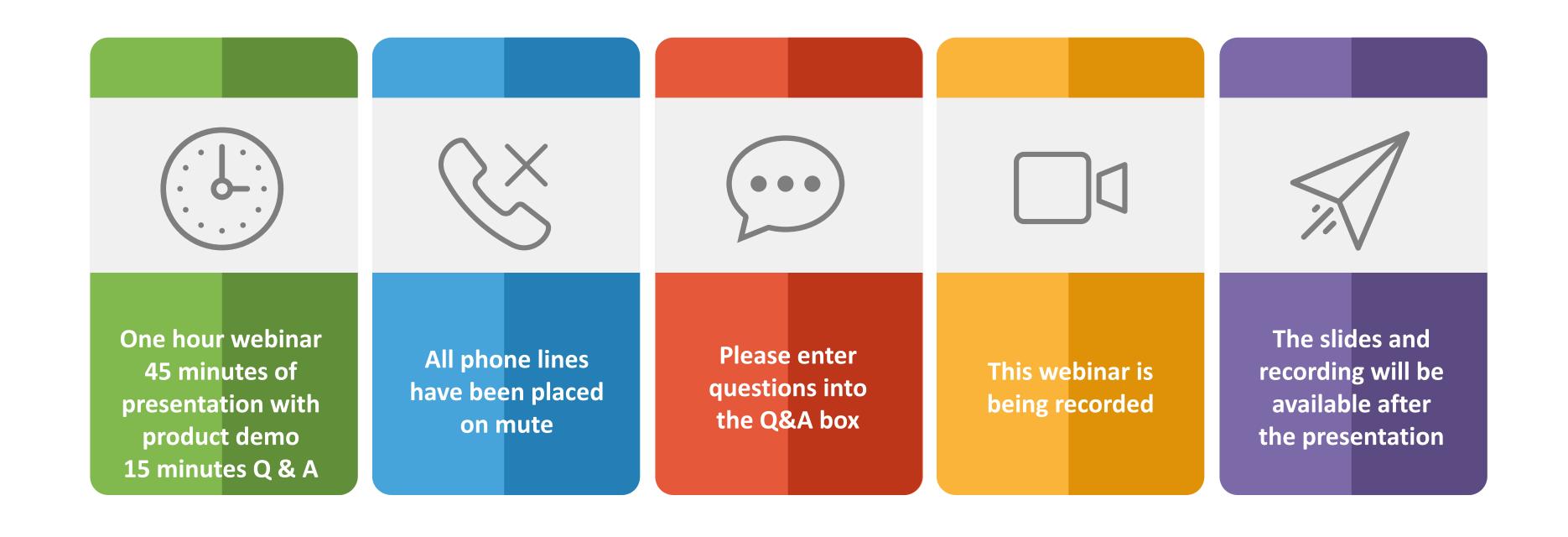


Webinar Logistics





DANNY GANS



Director Solutions Consulting, KeyedIn Solutions

Danny brings over 15 years of experience in the PPM space, working to help customers identify and solve complex business problems. Danny's experience working closely with PPM leaders and project teams allow him to understand the unique needs of each customer and helping them optimize their operations by selecting and strategically deploying enterprise software solutions. At KeyedIn, Danny leads the Solutions Consulting Team in the US and is focused on helping PMO leaders and project teams to overcome their business challenges with innovative solutions.

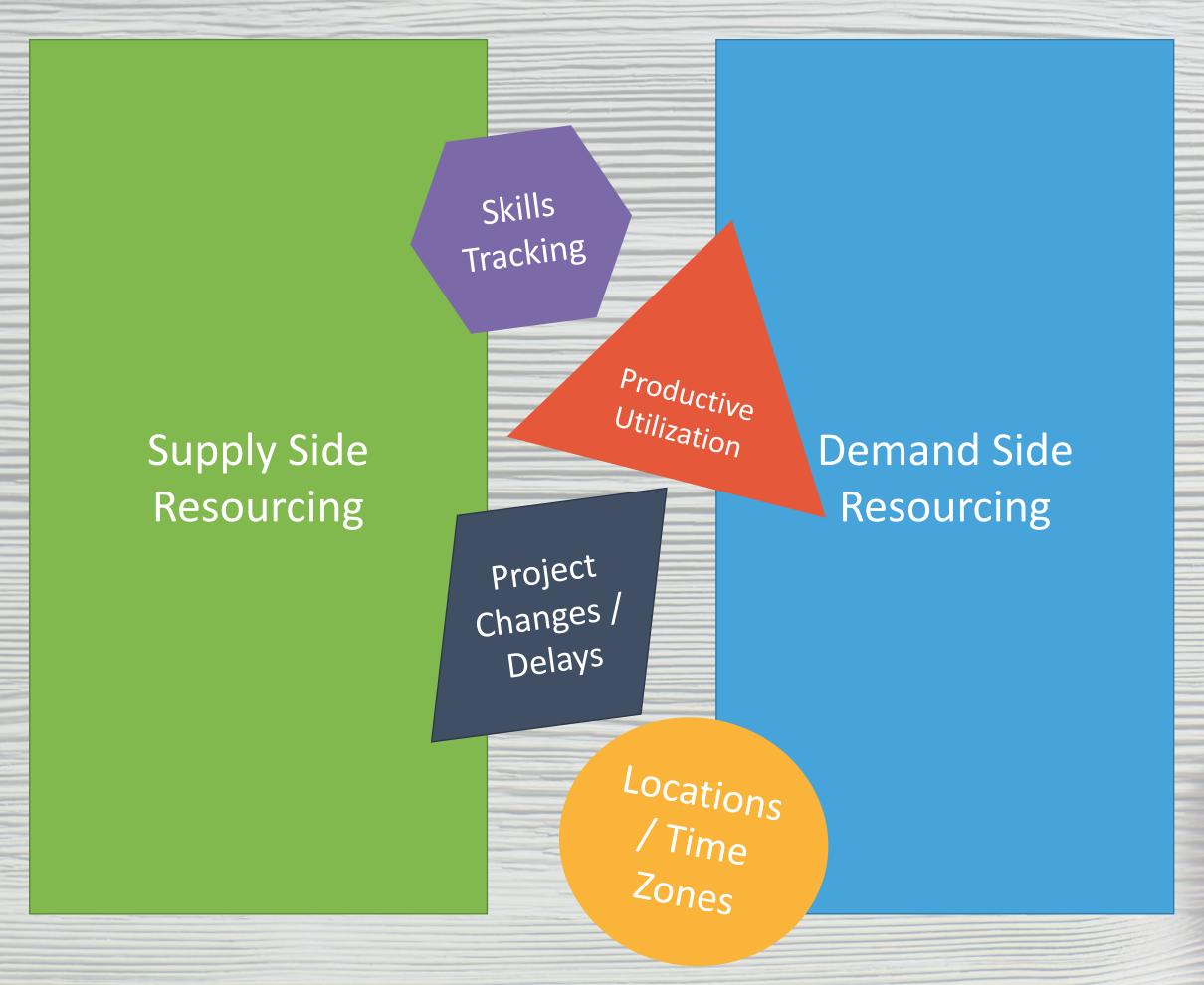




Agenda

- Introduction to Agile Team Resourcing
- Business Benefits and Use Cases
- KeyedIn Demonstration
- Wrap Up / Q & A

Resource Management 101



KEYEDIN



Anything Else?

Areas of consideration



SKILLS INVENTORY

Maintaining and updating skills needed, skill shortages, aptitude and culture



SPECIALIZATION

Soft skills and people skills vs. independently motivated or likened projects (those that have done it before)



PERSONALITY ALIGNMENT

Never fails that certain people or teams work well together while others have friction



PROFESSIONAL GROWTH

Applying people to certain jobs or projects that are challenging but achievable or aligned with career trajectory



Introducing Integrated Portfolio Resourcing

Combining top down and bottom up alignment



Align strategic and tactical resourcing from the same data



Make changes quickly and visualize the impact of those changes



Manage supply side and demand side of resourcing holistically





Instilling Integrated Portfolio Resourcing



CREATE TASK PLAN

Fulfill needs based on all requests and requirements



GENERATE FORECAST

Add non-person resources to plan for accurate forecasting



SUPPLY SIDE RESOURCING

Soft-book and identify constraints



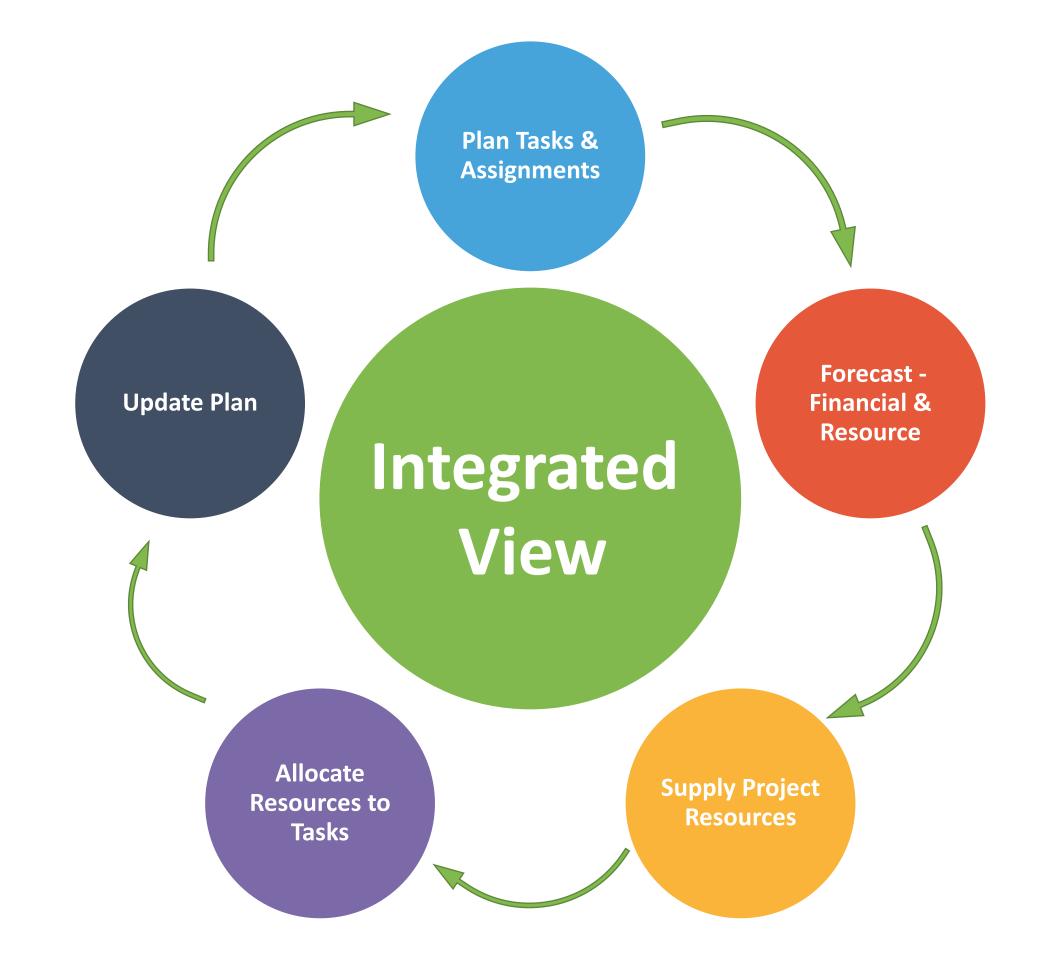
ALLOCATION

Deploy resources and capture actuals



Update Plan

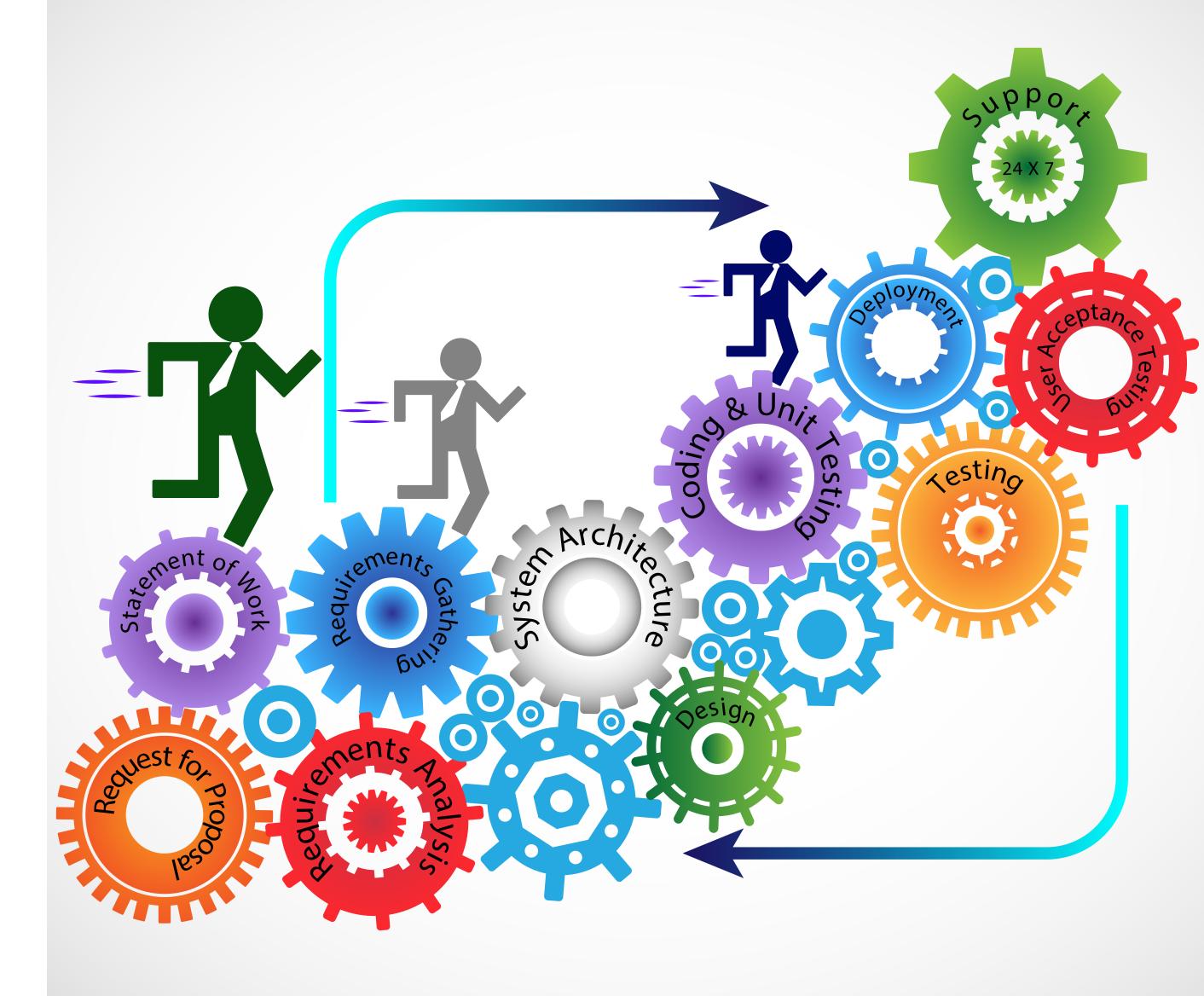
Feedback loop to keep plan accurate and information accessible





Adding Agility to Portfolio Resourcing

- Easy search and drag-and-drop
- Improve assignments and planning
- Team assignments for agile development projects





Agile Team Resourcing for the Business

What is the Impact?



PRODUCT-ORIENTED DELIVERY

- Delivery model that is product-oriented (rather than project)
- More autonomy for team management and fluid execution
- Continual delivery of maintenance and upgrades



ORGANIZATIONAL AGILITY

- Allocate and deploy resources more efficiently
- Connect strategy and execution for quicker time to value
- Identify and implement changes for smooth transition and delivery



ROI ON RESOURCES

- Align resources to most strategic initiatives
- Allocate and deploy resources more efficiently
- Improve forecasting and increase utilization





Healthcare organization — experiencing a major shift requiring all employees, not just frontline workers, to help take shifts at their hospitals and clinics. Even IT team members ended up being on the front lines helping with mobilizing tents, helping with projects to ensure social distancing, sanitization, regulations at their facilities, etc. This caused the need to be able to over allocate resources, force overtime, and get visibility into who was going where.

Equipment manufacturing and reseller — they had to pivot and figure out how to handle resourcing with forced furloughs. Basically, everyone in the company was required to take 2 weeks off in May and they had to figure out how to schedule, re-schedule, and plan to get through the month.









- Founded in 2011
- · HQ is in Minneapolis, MN; offices in Manchester, UK, San Francisco, CA
- Serving 500+ global customers; 1 million users; NPS score: 9/10
- 2019 Gartner Peer Insight Customer Choice





CEO - LAURI KLAUS

50%
IMPROVEMENT
Speed of Reporting



60%
INCREASE
Forecast Accuracy



50%
SAVINGS
Project Management Cost





Join Us Again!





Live Webinar: Capacity Conquered - Realigning Resources to Respond, React & Recover

Join our upcoming webinar on July 29th at 11:00amCT/5:00pmBST to learn how to conquer portfolio capacity by realigning resources.



