Pharmaceutical and healthcare leader solves project control and health problems at division and country level.

A world leading distributor of pharmaceutical and healthcare products implements KeyedIn™ Projects to improve project costing, internal recharging and visibility over key project information. Users: 640 Applications: PSA and PPM.

About Alliance Healthcare

Alliance Healthcare is a leading distributor and wholesaler of pharmaceutical, medical and healthcare products, offering innovative added-value services to dispensing points across the UK and healthcare manufacturers.

Alliance Healthcare has a strong service-based culture; they are dedicated to working in partnership with pharmacists and manufacturers to improve healthcare in our communities. Alliance healthcare is a member of Alliance Boots, the leading international pharmacy-led health and beauty group.

Business Challenge

The implementation of KeyedIn Projects was for both Alliance Healthcare Divisional IT and country based IT teams.

For Divisional IT, the ability to accurately capture internal project information is essential, as small divisional teams of resources are deployed on projects across Europe; these include UK, France, and the Netherlands.

All project information was being managed in a series of fragmented paper-based systems and spreadsheets across various sites which covered project recharging, invoicing and reporting. This resulted in a disjointed system that lacked automation and the processing of information was time–consuming and inaccurate.

Solution

In order to effectively serve the needs of the business, Alliance Healthcare Divisional IT wanted a solution that provided real-time visibility into the status of all key project information.

The solution needed to effectively capture all employee time incurred working on projects, this was particularly important for accurate project costing and internal cross charging purposes.

> " *We developed a trusted relationship with our account manager who understood our needs and provided a professional service...* "

KEYEDIN™ PROJECTS

Above all, Alliance Healthcare needed a flexible system that provided a central place for the sharing of all project related information such as budgets, risks, and issue management. This was achieved by rolling out KeyedIn™ Projects Professional Services Automation (PSA) together with Project Portfolio Management (PPM) functionality.

Solution

KeyedIn Projects has helped Alliance Healthcare Divisional IT achieve visibility by:

- Improved communication – Each country is now responsible for maintaining and sharing key project information such as risks and issues.

- Accurate project costing - A fully functioning, internal cross charging facility is now in place and Alliance Healthcare Divisional IT can accurately calculate the cost of projects.

- Error Reductions – By implementing a centralized system that management could trust, this improved data accuracy and integrity.

For Divisional IT, the KeyedIn Projects implementation is an ongoing project and further roll out plans are aimed at fully utilizing task based planning and improving overall resource management across various countries including Italy, Spain and Russia.

" *The solution has delivered much needed visibility over key project information, we now understand who has been working on what and how much it is costing, the system saves us a lot of time and allows us to make quick and accurate project decisions.* *"*

Alliance Healthcare Divisional IT

KEYEDIN™
PROJECTS

Driving Business Performance
with Cloud Solutions

Part of the KeyedIn Solutions Business Portfolio

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